Dear Colleague,

Your membership in the Florida Dental Association (FDA) is truly your exclusive “Backstage Pass to Excellence.” As an FDA member, you have access to the Power of Three — the ADA, FDA and your local district. Together, these organizations give you maximum value for your dues dollars. The following pages offer just a glimpse of your membership benefits — programs and services you need to be successful, often at a discounted rate.

The FDA offers you an “All Access Pass” to legislative and regulatory decision making that will significantly impact dentistry. Your state and national associations provide you with real-time information through Special Alerts and Capital Report on issues such as:

- Dental Therapy
- Telehealth
- Do-it-yourself Dentistry
- Third-party Payer Issues
- Expansion of Scope of Practice

More than 8,000 strong, FDA members are dedicated to advancing oral health. Our Florida Mission of Mercy (FLA-MOM) has provided care at no charge to nearly 10,000 Floridians. Our strength of commitment is plainly evidenced in this single statistic. Join us if you aren’t a member, or continue to thrive with us if you are. Through your membership, we will keep our profession strong, cohesive and relevant. Thank you for being an FDA member!

Sincerely,

Dr. Rudy Liddell, President
Dr. Andy Brown, President-elect

OUR MISSION: HELPING MEMBERS SUCCEED

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FLORIDA DENTAL ASSOCIATION
HEADQUARTERS
545 John Knox Road, Ste. 200
Tallahassee, FL 32303
800.877.9922 • 850.681.3629
Fax: 850.561.0504
fda@floridadental.org • floridadental.org

GOVERNMENTAL AFFAIRS OFFICE
118 E. Jefferson St.
Tallahassee, FL 32301
800.326.0051 • 850.224.1089
Fax: 850.224.7058
gao@floridadental.org

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THE MISSION of the ADA, the FDA and its district dental associations is to “help dentists succeed and support the advancement of the health of the public.” We accomplish this by delivering programs, services and advocacy to maximize value and service at every level.

When you join organized dentistry, you become a member of three remarkable organizations — the American Dental Association (ADA), the Florida Dental Association (FDA), and your district dental association. The American Dental Association represents dentists throughout the country.

Founded in 1884 by 12 dentists, the FDA is a professional membership organization with more than 8,000 members. Florida is its own district — the 17th Trustee District — in the ADA governing structure. The FDA also has its own representatives on the ADA Board of Trustees, councils and committees.

Florida has six district dental associations that represent the interests and activities of dentists in those areas. Each district association elects its own officers and conducts local meetings. These associations are comprised of affiliate (local) societies that have separate membership policies and programs, but typically work in conjunction with their district dental associations.

(See page 23 for more information on your district.)
PLUS YOUR VOICE equals major political clout in the halls of Tallahassee’s Capitol and in Washington, D.C. Because the Florida Dental Association (FDA) represents the majority of Florida’s dentists, our voice is taken seriously, making us Florida’s oral health authority.

FDAPAC AND ADPAC
Dentistry’s state and federal political action committees ensure the association has a place at the table when lawmakers are debating legislation that affects dentistry. The FDA Political Action Committee (FDAPAC) Board of Directors works hard to identify and support dental-friendly candidates. The American Dental Political Action Committee (ADPAC) works to help elect pro-dental national candidates.

LEGISLATIVE ACTION CENTER
This online platform connects you directly to lawmakers, while providing you with easy-to-use tools to advocate for dentistry’s position on hot-button legislative issues.

CAPITAL REPORT & LEGISLATIVE VIDEO UPDATES
Capital Report, an e-newsletter, is dedicated to legislative activities, bill progress and legislators’ positions on FDA initiatives. Video updates and Capital Report arrive weekly during the legislative session — all to help keep you well-informed.

GOVERNMENTAL ACTION COMMITTEE (GAC)
Meeting weekly during Florida’s legislative session, a committee of your peers is dedicated to developing strategies to address legislative issues that impact you, your patients and your practice.

LEGISLATIVE CONTACT DENTISTS (LCD)
FDA members volunteer to be a contact dentist to educate legislators on FDA priorities and help them understand the impact legislation could have on the dental profession. These close relationships are vital to the success of the FDA’s legislative agenda.
The FDA has a dedicated staff member to focus resources on third-party payers in Florida and their impact on members. Working closely with the various insurance plans, Medicaid managed-care plans, the Agency for Health Care Administration (AHCA), Department of Health, Board of Dentistry (BOD) and other state and federal agencies, the FDA Director of Third Party Payer and Professional Affairs addresses issues relating to third-party payers.

LOOKING FOR HELP?
Call the FDA! We can address your concerns in the complex arena of managed care. We also can gather data on problems and create momentum for finding solutions.

MAKE THE CALL!
Call with issues and concerns about:
- Insurance and Medicaid managed-care plan reimbursement
- Contracting with commercial insurance and Medicaid managed-care plans
- Filing complaints with the Office of Insurance Regulation and/or AHCA
- General third party payer questions
- Regulatory issues with the BOD

REAL PROBLEM SOLVING — AN EXAMPLE
A Medicaid managed-care plan sent letters to members that restricted patient care (e.g., limiting dental sealant use and children’s X-rays; placing an age limit on permanent crowns; and, denying coverage for immediate dentures). After careful evaluation, FDA staff determined that the plan was unlawfully restricting care and contacted AHCA. The agency then told the plan it could not restrict care to Medicaid recipients.

For additional information:
Director of Third Party Payer & Professional Affairs, Casey Stoutamire, 800.877.9922 • 850.681.3629 • cstoutamire@floridadental.org
The FDA takes a proactive approach to public relations with an integrated communications campaign. The program raises awareness of the important benefits of choosing FDA dentists and maintaining consistent dental visits.

SPECIAL EVENTS
The FDA Foundation’s *Florida Mission of Mercy, Give Kids a Smile* and other special events provide a unique opportunity for the FDA to educate the public and influence their oral health habits.

PRESS RELEASES
The FDA regularly distributes press releases about member accomplishments and issues related to oral health.

MEDIA OUTREACH
Building relationships with the media is critical to the way dentistry is portrayed to the public. The FDA works diligently to educate reporters about the profession.

HELP DEALING WITH MEDIA INQUIRIES
Is the media calling you for a quote or for information? Contact the FDA so your PR firm can help prep you for the call. We are your resource for policy information and media dos and don’ts.

DIGITAL MEDIA
The FDA uses social media to educate the public, media, lawmakers and health-related organizations on the importance of oral health and its correlation with overall health. The FDA’s digital advertising and social media posts encourage patients to practice good dental care and to choose an FDA dentist.

ALLIANCE OF THE FDA (AFDA)
The AFDA is the FDA’s organization for members’ spouses or partners and its members are advocates for the profession of dentistry, oral health and the dental family. Committed to supporting the FDA, they participate in *Dentists’ Day on the Hill* and in the FDA Foundation’s *Florida Mission of Mercy*. Visit [allianceofthefda.com](http://allianceofthefda.com) or email [info@allianceofthefda.com](mailto:info@allianceofthefda.com).
HELP PATIENTS FIND YOU

LAND AT THE TOP OF AN ONLINE SEARCH FOR DENTISTS

in your area by completing your ADA Find-A-Dentist profile. This free member benefit only lists ADA dentists. Patients can search by address or ZIP code and query distance, specialty or your name.

THREE-YEAR CAMPAIGN: The ADA is in its third year of a digital campaign targeting 19.6 million potential patients with the goal of augmenting patient traffic to member-dentists’ offices. Through the use of display advertising, search engine ads and animated banners on websites, prospective patients are encouraged to visit the Find-A-Dentist search tool at findadentist.ada.org to locate an ADA member-dentist.

Visit ADA.org/MyADA and log on to highlight your practice by uploading your picture and completing your practice information. If you’re unsure of your user ID or password, call the ADA Member Service Center at 800.621.8099. A picture is worth a lot of clicks!

Updating your Find-A-Dentist profile takes less than five minutes. Profiles with photos get 11 times more clicks that those without. Don’t miss out on the campaign to help ADA members succeed!

- **STEP 1: UPDATE YOUR PHOTO.**
  Upload your profile photo. Data shows that profiles with pictures receive more clicks than profiles without photos.

- **STEP 2: INPUT YOUR CONTACT INFORMATION.**
  Add your address, phone number, as well as office hours, so patients can make plans to book an appointment. You can add multiple business addresses.

- **STEP 3: ENTER YOUR PRACTICE INFORMATION.**
  Enter your practice description, website, email, specialty and language(s) spoken. Be sure to include which payment options and benefits you accept to help prospective patients who will need this specific information.
DISTRICT DENTAL ASSOCIATION MEETINGS
The six district dental associations that comprise the FDA host meetings throughout the year. Some events are designed for the whole dental team, and others are for members only. Contact your district dental association office to find out when your next meeting takes place. See page 23.

TODAY’S FDA
This bimonthly, award-winning publication keeps dentists informed about what’s happening in the profession, the latest clinical practices and the trends that influence the way you’re practicing dentistry.

NEWS BITES
Once a month, the FDA provides members with an e-newsletter with the latest news and information, plus opportunities for savings, benefits, services and programs. Special Alerts also arrive with important timely news. In addition, a special printed edition of News Bites is mailed to members twice a year.

FDA BLOG: BEYOND THE BITE
The FDA's official blog, Beyond the Bite, provides more in-depth resources, tips and best practices to help support members’ success. FDA leaders, members and staff, and others in the dental industry, share their insights, expertise and personal stories. Also on the blog, Chew on This features interviews with intriguing people in a fast-paced Q & A session.

SOCIAL MEDIA
Real-time communication allows members to connect with each other and to the FDA on social media. Keep up with dental issues, state dental events, volunteer opportunities and fun dental facts.

FDA MEMBER RELATIONS: 800.877.9922
For personalized service, the FDA staff are always just a phone call, online chat or email away. The FDA Membership Concierge, Christine Trotto, can help you take advantage of the many benefits designed to help you succeed. Contact Christine at 850.350.7136 or ctrotto@floridadental.org.
A JOINT MEETING OF THE ADA AND FDA

With three days of courses, exhibitors, plus social events and meetings, there’s something for everyone at the ADA FDC Annual Meeting, Oct. 15-18, in Orlando!

PRE-REGISTRATION IS FREE. Registration opens in the spring. Find more information at floridadentalconvention.com.

NETWORK
Take the opportunity to network with your colleagues at many different social events including alumni receptions and specialty meetings.

EXHIBIT HALL
Discover solutions and the latest products, services and dental technologies from more than 300 industry-leading exhibitors at ADA FDC 2020. Access to the Exhibit Hall is included in your registration.

BUILD YOUR TEAM MORALE
ADA FDC 2020 will offer 350+ courses and continuing education (CE) for you and your entire team. Experts in their field offer everything from advanced courses for dentists, hygienists, lab technicians and chairside assistants to communication and administrative courses for business staff. Bring your whole team and learn skills that can be implemented in your office on Monday!
LICENSE EXPIRATION REMINDERS

RENEWAL DEADLINE IS FEB. 28, 2020 — Your license is your key to earning income, and the FDA reminds members who haven’t renewed their biennial licenses through postal and email messages, in addition to announcements in all publications.

MANDATORY HUMAN TRAFFICKING COURSE

DEADLINE JAN. 1, 2021 — The FDA offers a one-hour on-demand, state-mandated human trafficking webinar with special pricing for FDA members. Go to learning.floridadental.org.

MANDATORY OPIOID CE COURSE

DEADLINE FEB. 28, 2020 — New legislation requires all dentists, regardless of DEA licensing, to take a two-hour course on the safe and effective prescribing of controlled substances during every licensure renewal biennium. You do not need to take another CE course on the prescribing on controlled substances for this licensure cycle if you did so already under your DEA license. The FDA offers a two-hour Opioid Prescribing on-demand webinar with special pricing for FDA members. Go to learning.floridadental.org.

FREE ONLINE CONTINUING EDUCATION

The FDA is proud to recognize its premier source for online CE — the Colgate Oral Health Network. FDA members receive free CE, including more than 250 CE credits, 110 live and on-demand webinars and 50 articles. Go to colgateoralhealthnetwork.com/floridadental.

The FDA also offers online CE credits for Legal CE and Today’s FDA’s “Diagnostic Discussion.” Take advantage of this free member benefit at floridadental.org/online-ce.

CE BROKER

Now that reporting your CE credits for licensure renewal is mandatory, the FDA is making it easier for members! Any CE earned from the FDA, online or at the Florida Dental Convention, is automatically reported to CE Broker.

For information about CE or licensure, contact the FDA: 800.877.9922 or fda@floridadental.org.
FDA WEBSITE: FLORIDADENTAL.ORG

View members-only content such as legal resources, events, publications and marketing tools on the FDA website. You can apply for membership, register for FDC and pay your membership dues online. Also, link to products and services available through FDA Services and volunteer for the FDA Foundation’s Florida Mission of Mercy.

CONNECT WITH US ON:

ADA WEBSITE: ADA.ORG

The ADA website offers a myriad of information to support your dental career: practice management tools, scientific research and the ADA product catalog. Member dentists also can explore career opportunities as well as debt management resources.
FLORIDA’S ACTION FOR DENTAL HEALTH

The Florida Dental Association (FDA) launched Florida’s Action for Dental Health (FADH) to help improve access to oral health for all Floridians. This comprehensive initiative is focused on three primary objectives:

- Promote attainable dental care for the uninsured and underserved.
- Collaborate to maximize use and capacity of the current dental workforce to optimally serve Floridians with preventive and therapeutic dental care.
- Expand opportunities for public health dentistry to serve Floridians.

The FDA is collaborating with many stakeholders and working daily to address and solve our state’s oral health access problems. As we seek to promote attainable dental care for the underserved, a key strategy is to support and expand volunteer safety-net programs. For more information, visit dentalhealthfl.org.

FLUORIDATION

The FDA is a leading advocate for fluoridation, a vital resource for information on its measured use and effectiveness, and a reliable expert on matters of patient safety and oral health for the people of Florida. Scientific studies show that fluoridation at optimal health levels is a safe, effective and low-cost way communities can create a barrier to disease, especially the development of dental decay and infection.

As Florida’s advocate for oral health, the FDA helps educate community leaders on the benefits of fluoridation and provides expert testimony before commission meetings, when needed. The FDA works with state agencies and the ADA to promote fluoridation. To increase education efforts and promote fluoridation, the FDA has a fluoridation-specific website, floridafluoridation.org.
COMPLIANCE WITH HIPAA AND FLORIDA PRIVACY LAW*
Being fully HIPAA-compliant does not guarantee compliance with Florida law. If Florida law conflicts with HIPAA (1996 Health Insurance Portability and Accountability Act), federal privacy standards must be used. But, more stringent Florida law remains in effect. Members can find a comprehensive collection of FREE forms that comply with federal and Florida law as editable Microsoft Word documents on the FDA website.

FDA LEGAL FAQS*
The FDA website houses the answers prepared by the FDA’s experienced legal counsel to our members’ most commonly asked legal questions, including: patient records, patient abandonment, advertising and more.

MANAGED-CARE HANDBOOK*
You Want Me to Sign What?: A Florida Dentist’s Handbook on Managed-care Contracts is a comprehensive reference including information on reimbursement, risk, negotiating, and rights and duties of both parties.

REQUIRED EMPLOYMENT POSTERS*
There are many federal and state laws that require dental offices, like other employers, to conspicuously post up to a dozen notices in locations accessible to employees. You can find a comprehensive list of links to government websites for downloadable free posters at floridadental.org/posters. Save hours of searching with this handy list!

REQUIRED HUMAN TRAFFICKING POSTER*
Employers must display a human trafficking poster accessible to employees (in English and Spanish) by Jan. 1, 2021. This poster is now available to FDA members only at floridadental.org/humantrafficking.

MARKETING TOOLKIT FOR MEMBERS*
This toolkit provides tips to help you elevate your practice’s communications. To identify yourself as an FDA member, on your website or printed material, a digital “Member of the FDA” file is available on the FDA website, along with the toolkit.

* AVAILABLE AT FLORIDADENTAL.ORG
ADA EVIDENCE-BASED DENTISTRY
The ADA Center for Evidence-based Dentistry provides systematically assessed evidence as tools and resources to support your clinical decisions. Visit ebd.ada.org.

FIND A COLLEAGUE ONLINE*
You can find any ADA member in the U.S. using the ADA’s Find-a-Dentist page located at: floridadental.org/public/find-a-dentist.

ADA CONTRACT ANALYSIS SERVICE
The ADA’s Contract Analysis Service analyzes third-party payer contracts, including contracts from managed-care companies, HMOs and PPOs. It explains the contract’s provisions in clear language so you can make informed decisions about the implications of participation. This service is available at no cost to FDA members only. For assistance, contact the FDA at 800.877.9922.

ADA ETHICS HOTLINE: 800.621.8099
This member service is designed to help new dentists and other members manage ethical challenges that may arise in day-to-day practice. This hotline is not a legal resource but helps resolve ethical dilemmas, much like an ethics consult service. Members can discuss their issue during a confidential call with experienced practitioners.

RADIOGRAPHY TRAINING ONLINE. CONVENIENT. SELF-PACED. AFFORDABLE.
The new Florida Dental Association (FDA) Online Radiography Training Program is the most convenient and economical way to ensure your assistants receive the radiography training required by Florida law. No need for travel or time away from work. Your dental assistants train online, under your supervision, at their own pace. It’s affordably priced, too — just $285 per assistant for FDA members — a savings of $100! (Non-members pay $385.)

To find out more or to get started, visit MyDentalRadiography.com/fda.

The FDA created the Career Center to give dentists and dental employers a better way to find each other and make that perfect fit. When it comes to making career connections in the dental profession, the mass-market approach of the mega job boards may not be the best way to find what you need. Member discounts are available.

JOB SEEKER BENEFITS INCLUDE: free and confidential resumé postings, automatic email notifications when new positions match your criteria and access to a diverse suite of career resources.

EMPLOYER BENEFITS INCLUDE: easy online job listing management, a resumé search included with job posting and automatic email notifications when job seekers match your criteria.

This interactive web resource offers members relevant and effective solutions you can use every day: managing your career, expanding your knowledge and balancing your life.

MORE THAN 600 TOPICS, INCLUDING:

- Addiction
- Balance
- Coding
- Consulting
- Dental Benefits
- Dental Plans
- Diversity
- Education
- Finances
- HIPAA
- Job Search
- Leadership
- Marketing
- Medicare
- Office Design
- Office Ergonomics
- Patients
- Section 1557
- Sleep
- Staff
- Stress
- Taglines
- Technology
- Third Parties
- Travel
- Wellness

Visit success.ada.org/en/.
YOU OFTEN CAN AVOID COSTLY LEGAL FEES and malpractice suits by using this free service available only to members. Here is an example of the process:

1. A patient calls the district or affiliate office with a complaint about a dental care outcome. Many times the staff can resolve the issue over the phone. Only cases involving problems with actual treatment and procedures are eligible for mediation. If the Peer Review chair is called in, he/she generally reviews the patient’s complaint and the dentist’s records; and then, attempts to resolve the issue.

2. If the complaint is not resolved, the next step is arbitration. This involves bringing in the patient. A team of three dentists interviews the patient and evaluates the treatment. After the patient leaves, the dentist under review comes in and explains his/her side of the dispute and treatment.

3. The Peer Review team then recommends a solution, which could involve not only returning the money, but also what it would cost to correct the issue. The committee also could agree with the dentist. A recommendation is made that neither the dentist nor the patient has to abide by.

Peer Review doesn’t always have to be started by a disgruntled patient. A frustrated dentist who feels that everything has been done to satisfy the patient, with no success, also can recommend Peer Review.

This is a service provided by colleagues to other members to help mediate problems, and most of the time avoid costly and emotionally draining litigation or Board of Dentistry complaints. When the evaluators review a case, it is in strict confidence. They treat the situation as if they were the ones who had the complaint against them. Peer Review is only possible when members work together to support each other, with the patient’s best interest as the focus.

— excerpted from an article by Luis E. Martinez, DMD, PA in *Today’s FDA*
FDA FOUNDATION

The Florida Dental Association Foundation is the philanthropic arm of the FDA, promoting dental health for all Floridians. As Florida’s premier charitable organization for dentistry, the FDA Foundation is dedicated to working with our members to improve the oral health of all Floridians.

FLORIDA MISSION OF MERCY (FLA-MOM)
The Florida Mission of Mercy is a large-scale, two-day, professional dental clinic that provides care to any patient at no cost, with the goal of serving the underserved and uninsured in Florida — those who would otherwise go without care. Since its inception in 2014, the program has provided $9.43 million in donated dental services to nearly 10,000 patients. The next FLA-MOM event will be held April 24-25, 2020 at the Prime F. Osborn III Convention Center in Jacksonville. Visit flamom.org or call the Foundation at 850.681.3629 to learn more or to volunteer.

PROJECT: DENTISTS CARE (PDC)
Project: Dentists Care consists of numerous organizations in Florida that provide a safety net of preventive and restorative dental care to those in greatest need. The FDA Foundation maintains a comprehensive list of Florida dental access programs. Over the last six years, PDC clinics have treated more than 33,900 patients, resulting in $11.4 million in donated dental care. Visit fdacares.com to find your nearest PDC program.

DONATED DENTAL SERVICES (DDS)
The FDA Foundation partners with and provides funding to Dental Lifeline Network • Florida to support the DDS program, which provides access to free, comprehensive dental treatment to Florida’s most vulnerable people with disabilities, the elderly and medically fragile through a volunteer network. Since 1997, DDS has provided more than $8.2 million in comprehensive treatment for 1,833 Floridians. Contact DDS Florida Program Coordinator Megan Manor at mmanor@dentallifeline.org to volunteer.

EMERGENCY DISASTER FUND
Florida dentists impacted by a disaster may apply for emergency disaster grants to help meet their urgent personal needs such as food, water, clothing, emergency shelter, medications, etc.
CREATE A LEGACY FOR ORAL HEALTH IN FLORIDA.

There is a critical need to improve oral health in our state. Every day thousands of Floridians are experiencing severe dental pain and infection that is affecting their health, their self-esteem and their quality of life — from their ability to find employment to their ability to speak or chew properly.

The FDA Foundation serves as a catalyst for uniting volunteers and organizations to make a difference through better oral health. Programs supported by the FDA Foundation provide millions of dollars of life-changing dental care to those who are most in need.

As Florida’s advocates for oral health, the FDA and the FDA Foundation work collaboratively to champion policies that make oral health achievable for all Floridians. Our efforts provide tangible faces, stories and numbers to illustrate the significant need for better oral health programs and policies.

To continue to build on these efforts and make an impact, the FDA Foundation needs the support of our members. The Emerald Club recognizes members who support the FDA Foundation and its efforts through annual charitable contributions.

When you join the FDA Foundation’s Emerald Club, you are distinguishing yourself as a champion and steward for oral health. You are making a difference in the lives of thousands of Floridians in communities across the state — from restoring smiles and building self-esteem to enhancing health and increasing quality of life. You are creating a legacy for better oral health in Florida. For more information about the Emerald Club, visit emeraldclub.floridadental.org.
KEEPING MEMBER DUES LOW
By choosing FDA Services (FDAS) for your practice needs, you also support the FDA! Revenue generated from insurance sales goes directly toward helping fund FDA programs and lobbying efforts that are important to members, and keeps member dues at their lowest possible level.

THE 2018-2019 FDA SERVICES CONTRIBUTION TO DUES REDUCTION WAS MORE THAN $1.72 MILLION.

RUN BY AND FOR DENTISTS
FDA Services is overseen by a board of directors made up of Florida dentists who guide our mission to support FDA members throughout their dental careers.
FEATURED INSURANCE PRODUCTS

PROFESSIONAL LIABILITY INSURANCE

MORE THAN 5,200 DENTISTS in Florida trust The Doctors Company with their professional liability insurance. Coverage from The Doctors Company defends, protects and rewards dentists throughout their careers. An unrivaled benefit, The Tribute Plan, rewards you for your loyalty dedication to superior patient care. It is based on the fundamental principle that by working together to promote patient safety and keep claims low, we all win. As of Feb. 2019, The Doctors Company has earmarked $9,906,720 in Tribute Plan dollars for Florida dentists. The company has paid more than $50 million to retiring doctors to date. Rewards of this magnitude are not offered by any other medical malpractice insurer.

CYBERGUARD: CYBER LIABILITY COVERAGE

Privacy and data security exposure is the fastest growing threat to your dental practice. The Doctors Company includes $50,000 in CyberGuard coverage on all malpractice policies because it’s a real risk. CyberGuard protects you against claims arising from the theft, loss or accidental transmission of electronic patient information, as well as regulatory fines and penalties, and the cost of data recovery. Dentists also can upgrade to $1 million in coverage, starting at $50 per month with CyberGuard Plus from The Doctors Company.

SAVE ON WORKERS’ COMP FOR YOUR PRACTICE: THE ZENITH 25% WORKERS’ COMPENSATION DIVIDEND

Practices with an annual workers’ compensation premium of $500 or more are eligible for a 25% dividend. Savings are available for dental offices that meet the following requirements:

1. Annual Workers’ Compensation Premium of $500 or more (down from $1,000!)
2. Claims-free the past three years (current year plus two prior years)

The carrier will apply a 25% dividend of your earned annual premium to all new and existing policies that meet the program guidelines starting July 1, 2018.
MEMBERSHIP WORKING FOR YOU
FDA Services has researched and vetted business solutions so FDA members can take advantage of exclusive deals and discounts offered through the Crown Savings program. Members who participate will save time, money and hassle, putting the focus back on patient care. Crown Savings benefits members and the association by producing revenue for the FDA, so greater participation means more revenue to add value to FDA membership.

Call 800.877.7597 or visit fdaservices.com/crownsavings to learn more!
INSURANCE CREDENTIALING
10% off credentialing services
561.422.9938
insurancecredentialing.com

PAYMENT PROCESSING
32% savings on payment processing plus free payment gateway
214.402.7589 • serve-first.com

ADA CREDIT CARD
Earn points plus no annual fee.
888.327.2265, ext. 36991
adavisa.com/36991

LUXURY VEHICLES
Save up to $2,500 on a new Mercedes-Benz.
866.628.7232
ada.org/mercedes

ELECTRONIC DENTAL CLAIMS
Discounted rate: $.25 per claim
866.886.5113, Option 1
claimxedi.com

OFFICE APPAREL
10% off products & embroidery
800.490.6402
ada.landsend.com

PAYMENT PROCESSING
32% savings on payment processing plus free payment gateway
214.402.7589 • serve-first.com

CE BROKER
Save on a “Professional” or “Concierge” account.
For the discount code, contact Brooke Martin at 850.350.7103.
cebroker.com

UPS®
SHIPPING
Save up to 50% on shipping services.
800.636.2377
savewithups.com/ada
FDA SERVICES HAS FIVE REGIONAL SALES DIRECTORS dedicated to serving member dentists. With more than 40 years of combined experience at FDAS, each director is able to customize a risk insurance portfolio for each member dentist. Contact your local risk expert today to get a complete evaluation of your portfolio.

**Why Choose FDA Services?**

FDA Services really has their act together. It is very easy to get ahold of a human when calling, which is so helpful when trying to fit in business calls between patients. I always get answers back quickly if the person doesn’t know the answers immediately. Carrie Millar, my malpractice agent for coverage through The Doctors Company, is an excellent and dependable resource. She was a huge help in transitioning coverage from Georgia for my unique set of procedures. I went from working with a company who made every request feel like it was a hassle for them, to working with a team of cheerleaders who were happy to help. Thank you for all y’all do — I know it requires a lot of dedication and hard work for a team to be that organized, productive and enthusiastic!

— Dr. Tracy Eckles, Tallahassee
CLOSE TO HOME!
YOUR DISTRICT DENTAL ASSOCIATIONS

LOOKING FOR COLLEAGUES and maybe some of the best friends you’ll ever make? District dental associations offer you the chance to share meals, opinions, advice, support, politics, continuing education and family events at local venues with your professional colleagues.

ATLANTIC COAST DISTRICT DENTAL ASSOCIATION (ACDDA)
Dr. Doug Starkey, President
Kathy Corrado, Executive Director • k.corrado@acdda.org
10380 S.W. Village Center, #408 • Port St. Lucie, FL 34987
Voice: 561.968.7714 • Fax: 772.621.8167 • Website: acdda.org

COUNTIES
Broward, Indian River, Martin, Okeechobee, Palm Beach, St. Lucie

ACDDA AFFILIATE DENTAL ASSOCIATIONS
Broward County Dental Association
Central Palm Beach County Dental Association
South Palm Beach County Dental Association
Treasure Coast Dental Society

CENTRAL FLORIDA DISTRICT DENTAL ASSOCIATION (CFDDA)
Dr. Craig Kara, President
Marlinda Fulton, Executive Director • cfdental@cfdda.org
800 N. Mills Ave. • Orlando, FL 32803-4022
Voice: 407.898.3481 • Fax: 407.895.9712 • Website: cfdda.org

COUNTIES
Alachua, Brevard, Flagler, Gilchrist, Lake, Levy, Marion, Orange, Osceola, Seminole, Sumter, Volusia

CFDDA AFFILIATE DENTAL ASSOCIATIONS
Alachua County Dental Association
Brevard County Dental Society
Dental Society of Greater Orlando
Lake County Dental Association
Marion County Dental Association
Volusia-Flagler County Dental Association
NORTHEAST DISTRICT DENTAL ASSOCIATION (NEDDA)
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COUNTIES

NEDDA AFFILIATE DENTAL ASSOCIATIONS
Clay County Dental Society
Jacksonville Dental Society

NORTHWEST DISTRICT DENTAL ASSOCIATION (NWDDA)
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COUNTIES
Bay, Calhoun, Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Okaloosa, Santa Rosa, Wakulla, Walton, Washington

NWDDA AFFILIATE DENTAL ASSOCIATIONS
Bay Dental Society
Escambia/Santa Rosa County Dental Association
Leon County Dental Association
Okaloosa/Walton Dental Association

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COUNTIES
Miami-Dade, Monroe, South Broward

SFDDA AFFILIATE DENTAL ASSOCIATIONS
Miami Dade Dental Society
North Dade-Miami Beach Dental Society
South Broward Dental Society
WEST COAST DISTRICT
DENTAL ASSOCIATION (WCDDA)
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COUNTIES
Charlotte, Citrus, Collier, DeSoto, Glades, Hardee, Hendry, Hernando, Highlands, Hillsborough, Lee, Manatee, Pasco, Pinellas, Polk, Sarasota

WCDDA AFFILIATE DENTAL ASSOCIATIONS
Charlotte County Dental Association
Collier County Dental Association
Greater Highlands County Dental Association
Hernando County Dental Association
Hillsborough County Dental Association
Lee County Dental Society
Manatee Dental Society
Pinellas County Dental Association
Polk County Dental Association
Sarasota County Dental Association
Upper Pinellas County Dental Association
West Pasco Dental Association
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